



teamwinds.com

Seminars / team-building

Corporate regattas

Sailing coaching

team winds[®]

SPECIALIST IN SAILING SEMINARS
IN THE MEDITERRANEAN



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1

WHO ARE WE?



Our mission

Whether you're a company or a works council, an association or a local authority, we'll take you on board for a learning experience in **sailing, to discover, perform and work differently.**

For 15 years, Team Winds has been the specialist in participative regattas in the Mediterranean, promoting the strong links that exist between the worlds of sailing and business. Set against the exceptional backdrop of the Provençal coastline, we can help you organise teambuildings, seminars and nautical events that are full of meaning, to bring your teams and business partners together.

At Team Winds, we put **people at the heart of the nautical experiences we create for you:** our skippers are all teaching professionals, and they'll put you at the helm of the yacht very quickly, creating **a unique, participative experience** for the crew embarked on the adventure.



“Sailing,
to discover, perform
and work differently”





Our values

PEOPLE ARE AT THE HEART OF OUR CONCERNS

We are multi-disciplinary professionals specialising in education. Our customers are partners and people, rather than functions or organisational names. We weave tailor-made navigation programmes, adjusting our skills as closely as possible to your needs.

EXPERIENCE IS THE KEY TO OUR SAILING

At the heart of a learning experience in which everyone plays an active role, and initiated by experienced instructors, we put you at the helm of a crewed sailing boat where trial and error are encouraged. Come away from your sailing experience with a new vision of your skills and those of your fellow crew members.

COMMITMENT IS OUR PASSION

We work to make sailing accessible to as many people as possible, in a sustainable, ethical and responsible way. We support community projects and challenge the environmental impact of our activity every year.



“People are at the heart of our concerns”





Our CSR commitments

Sensitive to the social issues that affect us, we challenge the impact of our activity on the environment and **invest our time and skills to make sailing accessible to all**, thus setting up a virtuous circle in which our activity reinforces our commitments.



ENVIRONMENTAL COMMITMENTS:

Our **nautical base and its 18 sailboats** are in the heart of the Calanques National Park, and we work every day to limit our environmental impact, through concrete measures that we apply to our business. Top of the list: our boats are 10 to 15 years old, yet we've chosen to invest in extending their lifespan rather than having new ones built.



SOICAL COMMITMENTS:

We devote part of our **profits to helping local associations and communities with their sailing projects**, and give our corporate customers the opportunity to offer 'hanging boats'. We invest in training for the instructors of tomorrow.



"We are investing time and skills to make sailing accessible to everyone"





Our suspended boats

A CONCRETE
SOCIAL
COMMITMENT
FOR
COMPANIES

We offer our corporate customers the chance to share our commitment to society and to join us in our practical actions, enabling people who do not have access to the sea to sail and discover sailing and its environment.

Our customers who entrust us with their seminar or teambuilding can finance an additional boat in their company colours, which will then be 'suspended' and take part in **a major solidarity regatta** that we organise once a year with our associative partners.

- Your company is taking part in a practical social initiative that can be directly linked to your CSR commitments:
- Your employees can get involved in organising the regatta:
- You benefit from media coverage and feedback on images, videos and interviews during the regatta.



“We offer our corporate customers the chance to share in our commitment to society”



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The operational team



MARTIN TEXEREAU
▶ TEAM WINDS DIRECTOR

An experienced trainer and long-standing conductor of regattas at Team Winds, his humour and sense of pedagogy smooth out the sometimes sharp edges of any event. He's the mainstay of the team.

JULIEN BOISSON
▶ ISHUA DIRECTOR

A former base manager at Les Glénans and a passionate and visionary skipper, he brings the school of sailing and a special approach to the company.

This is the 'discovery and education' branch of the group.



GUILLAUME ABOU
▶ PRESIDENT

An experienced entrepreneur, he left the trade shows he was organising to join a strong human adventure in a passionate sector.

He is the strategist (and dean) of the team.

BAPTISE DU CHAFFAUT
▶ COMMERCIAL DIRECTOR

A long-standing lover of the sea and organiser of nature teambuildings, he's also a freediving hunter through and through.

He's the team's sniper, who draws quotes like a harpoon.



NICOLAS BONNAL
▶ BASE MANAGER

An all-round sailor and a true Swiss Army knife, he will soon be celebrating 10 years with Team Winds! He's in charge of operations and keeps his cool in a constantly shifting field.

He's the quiet force of the team.



Our ecosystem

We bring together an ecosystem of professionals who are passionate about the sea, and we mobilise them on a project-by-project basis: coaches, entrepreneurs, teachers, top sportsmen and women, lecturers... They are the figureheads of our cruises.

They literally take our customers on a unique and inspiring adventure.

We work with them for their cutting-edge technical know-how, their rich and varied experience and their caring personalities.

**ENHANCE YOUR
SAILING
EXPERIENCE
WITH THE
EXPERTISE OF
OUR PARTNERS**

Marseille Capitale de la Mer

L'Embarcadère is a social association that runs a third-sea venue in the Vieux Port, where you can start or finish your regatta.



Women for sea

An association committed to protecting the sea, bringing together, supporting and promoting women who take action.



Calanques National Park

Naturalist guides for visits and conferences.





Exceptional locations and a unique fleet

SLEEP ON THE
FRIOUL OR
EMBIEZ
ISLANDS

A boat,
is like an island...

For the ultimate
experience, organise
your seminar on the
islands of
Frioul or Les Embiez
islands!

Our partners at
at the Centre Léo
Lagrange or the Paul
Ricard Islands can
accommodate
groups of up to
160 people for one or
more nights.

With 300 days of sunshine a year, the Mistral wind and exceptional sites such as the Calanques, Marseille has become **an internationally renowned sailing destination** since the 2024 Olympic Games.

EXCEPTIONAL LOCATIONS:

We're based in Marseille, in the heart of the Calanques National Park and the Olympic nautical stadium. We cover the entire coast, from the Camargue to Porquerolles, via Cassis, La Ciotat, Les Embiez, Bandol and the Côte Bleue.

THE BOATS:

We own a fleet of 18 identical Grand Surprise yachts. Light and manoeuvrable, we chose these boats because they are suitable for all types of learning situation, from discovery to sports regattas. With 8 people per boat, and a professional instructor on board, we can safely take nearly 150 people on board at any one time.



“Marseille, an internationally renowned sailing destination”





2

COME ON BOARD WITH US



Team Winds agency

Your tailor-made sailing event

AT YOUR SIDE
TO RAISE THE
SAILS OF YOUR
TEAMS

We are a sailing agency on a human scale, and we put people at the centre of a learning experience in sailing to discover, perform and work differently.

For the past 15 years, Team Winds has been working alongside companies who want to get their teams involved in meaningful sailing teambuilding activities.

From simple teambuilding or incentive seminars to coaching sessions for managers, over one or more days, Team Winds assists its clients in the overall organisation of sailing challenges, to boost relations between colleagues or suppliers and clients. It gives all the players in the same professional sector or group the opportunity to meet and exchange ideas in a unique extra-professional setting.

We bring our unique expertise to bear on the challenges facing today's businesses, helping managers and directors to get their teams on board for a learning experience in leadership and teamwork. Led by professional skippers with state qualifications, and facilitated by coaches specialising in our customers' issues, we run sailing coaching workshops that highlight the close links between sailing and business.

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tW Teambuilding seminars

STRENGTHEN THE BONDS BETWEEN YOUR TEAMS THROUGH THE POWER OF CREWED SAILING

It's not a trip out to sea, it's not a sailing course, it's not a team game,

it's not a sporting regatta, it's not an inspirational meeting... It's everything at once, and so much more!

Our team-building seminars are unique experiences that strengthen bonds, forge new ones and boost the morale of your teams. They're a shot of inspiration and mini adventures in an idyllic setting, a reward that feels good and makes sense.

FOR WHOM?

All teams, from 4 to 150 people simultaneously!

You don't have to be a sportsman or woman, or have ever sailed before, or have any special equipment: anyone can take part in our participative regattas!

A professional, enthusiastic skipper on board each boat ensures that everyone takes part in a safe and educational way.

WHY A SAILING TEAM BUILDING?

Asailing with a crew is teambuilding par excellence. Management, hierarchy, communication, strategy: the experience on board is immediately transferable to the company.

Thanks to the experience of the great outdoors and team play, your teams can meet up, sometimes compete in a healthy way, and discover a privileged environment and landscape.

DURATION

Half a day to several days (overnight in a hotel on land). The ideal duration for this activity is a full day, but it can be done in a 3-hour half-day.

BUDGET

From €150 excl. tax / person.





TYPICAL FULL DAY PROGRAMME

- 9:00 AM** Transfer by shuttle to the Frioul Archipelago, coffee and welcome at our base or boarding directly from the Mucem in Marseille's Old Port.
- 10:00 AM** Briefing on board the boats
- 10:30 AM** First tack and discovery of sailing
- 11:00 AM** First training regatta, sailing on the Olympic nautical stadium.
- 12:00 AM** Return to port or anchorage, picnic in the Calanques National Park or local cuisine restaurant on the Frioul Islands
- 01:30 PM** Resumption of sailing, regattas in the harbour of Marseille - Calanques, several rounds.
- 4:30 PM** Arrival and disembarkation at the Mucem (or Frioul), debriefing on board the boats.
- 5:00 PM** Announcement of the results, prize-giving ceremony, closing remarks and cocktail reception at the end of the day.

1/2 DAY PROGRAMME

The navigation phase is more intense. The briefings are shorter and the participants are less involved.



“Our teambuilding seminars are unique experiences”





Sailing coaching

DEVELOP YOUR PROFESSIONAL SKILLS BY SAILING WITH A CREW

Staying the course, taking charge, showing leadership,

ensuring team cohesion, anticipating and forecasting, feeling the wind change, knowing how to react quickly, striving for performance...

These are all issues that are common to both sailing and business, and that need to be worked on both at sea and on land. With our team of sailing coaching specialists, we design workshops that highlight the close links between these two worlds, and tailor them to your organisation. These sailing coaching sessions are designed to be integrated into a team seminar or training programme for your teams.

FOR WHOM?

Executive teams, managers, all teams with a transformation challenge and wishing to go beyond simple teambuilding. Led by qualified professional skippers and facilitated by coaches who are specialists in our clients' issues, we run sailing coaching workshops that highlight the close links between sailing and business.

These sessions are ideal for teams of between 4 and 50 people who want to develop their skills outside the workplace.

WHY SAILING COACHING?

We bring our unique expertise as navigators and entrepreneurs to bear on the challenges facing today's businesses, for managers and executives who want to involve their managers in a learning experience in leadership and teamwork. Thanks to these workshops, you can develop your individual and collective professional skills by taking a step to the side... with a fun activity in the heart of nature that's full of meaning!

Our coaches will work with you to define your needs and challenges, create a tailor-made coaching programme and run it in line with your seminar or training programme.

DURATION

The ideal duration for this activity is one day, with time for work at sea and on land, and time for tailor-made design beforehand.

TYPICAL SAILING COACHING SCHEDULE :

Before D-day: meetings to formalise expectations, design and present the workshop to decision-makers.

After D-day: debriefing meeting and qualitative feedback from the teams. The phases at sea and on land can be spread over several days: for example, as part of a two-day seminar or a programme lasting several months.

TYPICAL DAY

- 9:00 AM** Boarding at the Mucem, welcome coffee, introduction and allocation of crews.
- 10:00 AM** Induction and briefing on board the boats.
- 10:30 AM** First tack and discovery of sailing.
- 11:00 AM** Exercises at sea adapted to the challenges facing the team, navigation on the Olympic nautical stadium.
- 12:00 AM** Back ashore on the Frioul islands, first impressions, picnic at our base or local cuisine restaurant.
- 01:30 PM** Resumption of the workshop at sea, cooperative game or regatta (depending on themes).
- 3:30 PM** Return ashore at Frioul (or Old Port to a workplace).
- 4:30 PM** Final report, closing remarks and cocktail reception at the end of the day.
- 5:00 PM** Shuttle transfer to the Old Port.



“Challenges common to sailing and business, which can be tackled both at sea and on land”

tW Corporate regattas

**BOOST RELATIONS
BETWEEN
COLLEAGUES,
SUPPLIERS AND/OR
CUSTOMERS
THROUGH A
SAILING EVENT**

Team Winds supports its clients in the overall organisation of sailing challenges, to energise

between colleagues or suppliers and clients.

It gives all the players in the same professional sector or group the opportunity to meet and exchange ideas around a participative sporting challenge in a unique extra-professional setting.

This has been our core business for over 15 years!

FOR WHOM?

Whether you're a trade association, works council, organisation or cluster looking to bring together an inter- or intra-company ecosystem around a unifying sporting event, we can help you create an event that suits you and your needs. Our fleet of 18 identical sailing boats can carry up to 150 people, and we can add other boats for larger groups.

WHAT FORMAT?

Over one, two or three days, on an annual or biennial basis, your corporate regatta is an event that can bring people together, including non-sports enthusiasts. Conferences, shore workshops, commentary on the boats, a gala evening or networking time...



Regattas are a great way to meet up and share some great moments.

For purists, we organise training sessions with specialised skipper-coaches and hire out our one-design yachts with or without skipper.

OUR SUPPORT

We can help you organise your event from every angle, and work with you to decide where you need our expertise most.

Whatever the level or knowledge of sailing of your employees!.



ZOOM ON:

A REGATTA FOR EMPLOYEES FROM THE SAME GROUP

▶ Stellantis challenge:

the Stellantis Group's annual challenge: 11th edition,

20 boats and 150 participants in 2023.

A REGATTA FOR PROFESSIONALS FROM THE SAME SECTOR

▶ Juris Cup:

the unmissable annual event for law and yachting.

33 editions, 1000 participants in 2024, 150 boats including the entire fleet of Grand Surprise Team Winds.

▶ The renewable energy regatta:

Every year, 24 boats and 80 key companies in the sector meet in Marseille for a thrilling friendly regatta, conferences and a great evening. 25 boats, including the entire Team Winds fleet.

A REGATTA FOR STUDENTS

▶ The InterCentrales regatta:

an annual regatta for engineering students

from France's 8 Centrale schools, aboard 15 Grand Surprise Team Winds boats.

▶ The EDHEC Cruise Race:

A student regatta par excellence, organised by the famous EDHEC business school. 150 boats, 56 editions, the final is contested in Grand Surprise.

A REGATTA TO RECRUIT

▶ The regatta of possibilities:

an original format for recruiting outside the box,

organised by Marseille capitale de la mer and the Fondation d'entreprises pour l'inclusion FACE Sud Provence.

Aboard each boat skippered by a professional, employers meet jobseekers. After the regatta, 60% of participants found a job!



“Accompanied by our professional skippers, the regatta is a learning experience for companies”






 The logo features a yellow square with a white lowercase 't' on the left. To its right is a large, dark blue 'W' with a white outline. Below the 'W' is the word 'Options' in a dark blue, sans-serif font.

**AROUND THE
SAILING
EXPERIENCE**

A true multidisciplinary nautical agency, we can support you

with the 'extras' around your sailing experience in an eco-friendly way — just ask us for advice!


PICTURES

Photography, video, drone.


LOGO PRESENCE AT THE EVENT

Textile panels in sails, pavilions, POS displays...


INSPIRATIONAL SPEAKING

Lecturers, navigators, nature guides


AWARDS CEREMONY

Animation and eco-designed trophies


GOODIES

Engraved Marseille soap for the event, bags made from recycled sails...


RECEPTION

Coffee welcome, lunch, picnic, post-sail cocktail, dinner — various menus and venues available to choose from.


TRANSFERS

Old Port ↔ Frioul via private shuttle.


COMPANION BOATS

Maxi catamarans, classic or racing sailboats, traditional barquettes, rigid inflatable boats.


LOGISTICAL SUPPORT

Accommodation recommendations, ground transportation, onshore activities, connections with other service providers.



Contact

BAPTISTE DU CHAFAUT

Commercial director

baptiste.c@teamwinds.com

Tel: +33 (0)7 62 54 40 85

www.teamwinds.com



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